

# SIR50116

## Diploma of Retail Leadership



This qualification is suited for individuals who manage a retail business, store or departments, following a business strategy to achieve profitable results. They support senior management and provide leadership to the retail team.

### Employment Opportunities

The completion of this qualification could lead to employment as a:

- State manager
- Area/regional manager
- Small business owner

### How is this course delivered?

Our courses are delivered through a range of flexible arrangements including on-the-job training, online learning and self-directed learning. We also offer Recognition of Prior Learning (RPL).

### Jobs and Skills WA funded training (WA only)

Jobs and Skills WA is a WA Government program focused on providing training for skills areas and to help create new jobs for Western Australians. Australian College of Training is able to access funded training for eligible persons.

To find out if you are eligible contact us now on (08) 9472 6111.

### Why study with Australian College of Training?

- We offer training across 8 different industry areas which allows us to customise training to suit a variety of job roles and employment situations.
- We have flexible training and study options to suit individual learner and employer needs.
- High quality, industry-experienced trainers and support staff are here to support training in all study modes.

#### Duration

12-24 Months

#### Traineeship

No

#### Apprenticeship

No

#### Cost (approx.)

Fee for Service - \$3,424.20

*Student tuition fees are indicative only and are subject to change given individual circumstances at enrolment. Additional fees may apply such as student service and resource fees.*

#### Other Related Qualifications

BSB51915 Diploma of Leadership & Management

Talk to our training specialists today or visit [auscollege.edu.au](http://auscollege.edu.au)

ABN 48 106 641 767



# Qualification Outline

This qualification covers the skills and knowledge required for a person to work in a range of retail settings including speciality retailers, supermarkets, department stores and quick service restaurants.

To achieve a Diploma of Retail Leadership (SIR50116), a total of **ten (10) units** of competency must be completed, including:

- **Four (4) core units, plus six (6) elective units**

Unit Code	Core Units
SIRRSTR001	Undertake strategic planning in retail
SIRXCHA002	Lead the change process
SIRXMGT003	Provide leadership to others
SIRRRTF003	Drive retail profitability

## Elective Units

- At least three (3) Elective Units must be chosen from the list below.
- Three (3) units may be selected from the list below or any other training package.
- Elective units chosen must be relevant to work role and industry requirement and must not be duplicated.

Unit Code	Elective Units
BSBLDR503	Communicate with influence
BSBHRM506	Manage recruitment selection and induction processes
BSBWHS501	Ensure a safe workplace
BSBLDR501	Develop and use emotional intelligence
BSBLDR502	Lead and manage effective workplace relationships
SIRXMGT004	Plan and manage retail projects
SIRXMGT005	Lead the development of business opportunities
SIRXMKT005	Develop a marketing strategy
SIRRMRM001	Plan merchandising buying strategy
SIRXRSK003	Manage risk in the retail environment
SIRXSL004	Drive sales results
BSBLED501	Develop a workplace learning environment
BSBWOR501	Manage personal work priorities and professional development

This document is current as at 9 January 2019

